

# Legacy

Investing Today to Impact Tomorrow



**\$75,000**  
Beautification  
Donations



**\$3,600**  
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Volunteer Hours



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**\$3.4 Million**  
PACE Campaign



**5,000**  
Concert Guests

The Grand Traverse Pavilions Foundation was formed in 1997 to support the mission of Grand Traverse Pavilions. Through the generous support of donors over the past twenty years it continues to serve its original purpose to ensure care for future generations.

- ▶ Alzheimer Walk has Local Impact
- ▶ Foundation Prepares for Future Generations
- ▶ PACE North Now Open
- ▶ Important Information about Inheritance
- ▶ Grantors Support Dialysis Den



# A Family of Caregivers



Caregiving is a full-time job for many family members, but everyone needs a break on occasion.

At Grand Traverse Pavilions, we offer supervised care for adults 18 and older through our Adult Day and Overnight Respite Services. Participants enjoy a variety of activities while caregivers get the time they need to breathe, relax, and take care of their needs.

Financial assistance is available for those who qualify. Let us take care of your loved one, so you can take care of you.



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If you have a story idea for the Legacy magazine, we would love to hear it. Please submit story ideas to [dallen@gtpavilions.org](mailto:dallen@gtpavilions.org).

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# Time of **Change and Challenge**



By Kory Hansen, Administrator/CEO

**I**t is often said that “change is the only constant.” Those words certainly describe how we as a society care for our aging adults. While I have seen significant change during my tenure with the Grand Traverse Pavilions, one thing that has remained constant is the commitment our leadership and our staff have for our Mission, “to provide accessible, trusted and compassionate care that enhances quality of life for aging adults.” which is proudly displayed in the main hall of our facility as a reminder to our staff and the families we serve.

In just the past year, we have celebrated the 20th Anniversary of the opening of the Grand Traverse Pavilions (June 1998), the 60th Anniversary of the Grand Traverse Medical Care Facility, established by Grand Traverse County (opened 1959), and the creation of the newest service in the continuum of care for our regions aging adults - the establishment of the Program of All-inclusive Care for the Elderly which opened its doors on October 1, 2019.

These are interesting and challenging times, certainly unprecedented in our Nation’s history. In our region of Northern Michigan, like many others across the country, there are now more deaths being reported than births. As our community and nation ages there are significant issues that will continue to impact local families, businesses and the overall economic stability of these communities. Additionally, 59% of baby boomers who are parents are financially supporting their children ages 18-39, and many are now raising their grandchildren. Issues related to

housing, workforce, transportation, healthcare and education, are all interwoven with the discussions about the aging population.

We are just now seeing the tip of the iceberg as the nation’s baby boomer generation reaches retirement age. According to the AARP, 10,000 people are turning 65 every single day, and this is expected to continue into the 2030’s. The real challenge however, is expected to come in the years that follow as this segment of the population approach their 70’s when most aging adults experience more significant health issues.

The Grand Traverse Pavilions is committed to being a community resource by continuing to care for our aging population and by helping to bring awareness of the aging related issues in our region. In the coming weeks and months the Pavilions will be working in collaboration with other aging adult related agencies and advocacy groups to help define key areas of concern in hopes of finding solutions and options so that we are better prepared for the future as we all age together.

## Core Values



*Our mission is to provide accessible, trusted and compassionate care that enhances quality of life for aging adults.*



# A New Senior Care Option in Northern Michigan

*Editor's note: This article by Kathleen Guest originally ran in PrimeTime News & Observer.*

Older individuals have acknowledged that aging is a time of adaptation and change, leading to varying levels of independence as they age. Some are in good health, others have limited mobility and still others require more intensive care, which can mean a nursing home facility. Another option for senior care, which allows a senior, who is nursing home eligible, to stay in their own home, has just been introduced in Northern Michigan – it is called PACE, an acronym for Program of All-Inclusive Care for the Elderly.

“The PACE program focus is on providing care preventively, helping individuals to remain in the community in their own homes, if that is what they desire to do, instead of going into a nursing home environment,” explains Sherrie Moseler, Executive Director of PACE North. “With the PACE program we are able to provide services right here at our facilities (2325 Garfield Road North) that are all inclusive. Participants come here to the Center (transportation is provided), where we have our adult day care programs, as well as the clinic, so their physician would be right here. We have physical therapy and occupational therapy and we have recreational therapy. We have all of the entities to help keep them healthy and out of the hospital, out of the nursing home, out of the emergency room.”



On Friday, September 20, 2019 the Grand Traverse Pavilions proudly celebrated the Ribbon Cutting for the most recent Program of All-inclusive Care for the Elderly (PACE) approved to serve the residents of Michigan. PACE North has been authorized to serve the residents of northern Michigan that live in the designated program service area that includes Benzie, Grand Traverse, Kalkaska, Leelanau, and Wexford Counties, along with portions of Antrim and Manistee Counties. During the Ribbon Cutting event, PACE North Board President, Mary Marois acknowledged the hard work and dedication of those who first brought the PACE concept to the region. Specifically, Kory Hansen, Administrator and CEO of the Grand Traverse Pavilions was recognized for his vision and commitment to the project with a special “PACE Setter Award.” Special recognition was also provided by Deborah Allen, Chief Development Officer, to PACE Capital Campaign Honorary Co-Chairs Agnes Hayden and Clara McManus. Senator Gary Peters staff, Kelly Lively, presented a proclamation to PACE North Executive Director, Sherrie Moseler, acknowledging the programs potential to enhance the quality of life of the regions aging population to be served by the program.

From left to right: Kelly Lively - Senator Gary Peters NM Regional Coordinator; Mary Marois – PACE North Board President, Agnes Hayden – Honorary PACE Campaign Co-Chair, Sherrie Moseler – PACE North Executive Director, Kory Hansen –Grand Traverse Pavilions Administrator/CEO, Clara McManus – Honorary PACE Campaign Co-Chair, Deborah Allen – Grand Traverse Pavilions CDO.

“We are the thirteenth PACE program in the State of Michigan. There are over 130 programs and operations today throughout the United States. Most of the PACE programs in the State of Michigan are non-profit and are funded through Medicare and Medicaid from the Federal government and also through the Department of Human Services in the State of Michigan.”

According to Moseler, eligible participants are age 55 and older, certified by the State of Michigan to require nursing home level of care, living in the defined service area and able to live safely in the community at the time of their enrollment. Each person who wants to participate is looked at individually. If they qualify for Medicare and Medicaid, then the program is paid for through a capitation that PACE North would receive through Medicare and Medicaid. If they do not qualify for Medicaid, then there is the option for private pay. Primarily, the people that are served by PACE are those that are considered dual eligible and that means they have Medicare and Medicaid in place.

The Grand Traverse Pavilions is the sponsoring organization for this local PACE program. According to Kory Hansen, CEO of the Grand Traverse Pavilions, “Since 2015, so many people and organizations have rallied to

support this PACE program: our generous local community, the Grand Traverse Pavilions Foundation; our employees; several grants from area family foundations; Rotary Charities; and a substantial grant from The Harry and Jeanette Weinberg Foundation.”

PACE North is able to enroll participants up to a net of ten per month. Because it is such a prescribed amount for each month, it will build gradually. The capacity is 140 and once PACE North reaches that goal, they are then able to appeal to the State and Federal governments to increase the capacity.

“Hopefully, at some point we will be able to open up satellites,” Moseler emphasizes. “We cover a seven-county service area, including all of Benzie, Grand Traverse, Kalkaska, Leelanau, and Wexford counties and portions of Antrim and Manistee counties. The satellite areas we would select would be in strategic areas of these counties.”

Those interested in obtaining more information about PACE services are encouraged to visit the PACE North website at [www.pacenorth.org](http://www.pacenorth.org) or call 231-252-2767 for details.

# Dialysis Den Proposed



The Grand Traverse Pavilions provides Short-Term and Long-Term Skilled Care to more than 240 aging adult “Residents” (called residents rather than patients) acknowledging the Pavilions is their “home” during their stay. Of this population, the number of residents on dialysis fluctuates at any given time based on the severity of medical conditions and the admission of new short-term or long-term residents. The sad reality is that some of our communities most frail and/or elderly are being forced out into the harsh Northern Michigan elements, or required to make a grueling 6 hour round trip to Grand Rapids, to receive care because local dialysis resources are often over committed or not available. For this reason, the Grand Traverse Pavilions has partnered with Home Advantage Dialysis to provide services at our facility. The Dialysis Den will only serve those under the care of the Grand Traverse Pavilions.

Approximately one (1) in ten (10) of the population in the United States has some form of chronic kidney disease (CKD). Of those, 30.5% are ages 60-69 and 32.9% are over the

age of 70. (Center for Disease Control [CDC], 2017) Hemodialysis in the aging adult population can take up to six (6) hours to complete. This does not include travel time or time spent due to complications. For most requiring long-term skilled nursing care, this time is extended by one (1) to three (3) hours, allowing time for limited mobility, staging and personal care breaks, making the process potentially a full 8 hour day. With the time spent traveling to and from the center and time to complete the treatment, the elderly usually end up exhausted with little to no appetite or energy to participate in essential therapies or other general activities. It is difficult for any medical facility to admit more than a few dialysis patients who require this level of care (hemodialysis) due to transportation issues, inability to provide staff assistance for the transport, and finding availability for treatment at a local dialysis center.

Rose Coleman, Chief Operating Officer for Clinical Services at the Pavilions shared, “Home based assisted dialysis, really stood out to our organization. This program will allow our residents to receive he-

modialysis 4-5 days a week without ever having to leave their home - the Grand Traverse Pavilions facility.” Coleman explained, “Our goal is to bring dialysis service to our residents, which will enhance their daily activities and quality of life. The proposed on-site treatment will be shorter in length allowing our residents to retain energy for other daily activities. Bringing the service in house will allow our residents to have treatments daily without being excluded from social activities and standard therapy session, which are essential to their overall wellness.” Travel for the elderly in the winter can be treacherous, and fall risks are a major concern for this population whose conditions are already compromised. For the facility, it will decrease transportation runs, and reduce staff time outside the facility for transportation accompaniment. Perhaps one of the greatest benefits to Pavilions residents is that they will no longer have to rise before 6 am for their dialysis appointment or return from treatment to the facility exhausted, sometimes as late as 8 pm. It is anticipated that this new service will greatly enhance the overall quality of life for our residents who require dialysis services.

# GTP Foundation Purpose Remains Unchanged Since 1997



Deborah Allen  
Chief Development and  
Community Engagement Officer

The Grand Traverse Pavilions Foundation was formed in 1997 as a registered 501(c)3 Nonprofit Organization. The Foundation's sole purpose is to support the establishment and ongoing operation of the Grand

Traverse Pavilions which opened in 1998 as the new home of the Grand Traverse Medical Care Facility. The Foundation's mission remains *to cultivate constituent relationships that support the initiatives of Grand Traverse Pavilions and assure its viability for future generations.*

Without question, the needs of our most cherished citizens – older adults, are the primary focus of the fundraising initiatives of Grand Traverse Pavilions Foundation. In fact, with escalating costs and decreasing reimbursements from the state and federal governments, there is a greater reliance on the Foundation to offer financial assistance to those in need. Grand Traverse Pavilions provides more than \$4.5 million annually in uncompensated benevolent care to residents of the Pavilions community. This number is expected to increase as the number of aging adults in our service area also increases. Therefore the mission of the Foundation has never been more relevant to caring for the County's aging population - as it is today.

Over the years the Pavilions Foundation has established two endowments to ensure ongoing operational support and benevolent care for cottage residents. *The Grand Traverse Pavilions Benevolence Endowment* and the

The Pavilions Foundation annually supports educational scholarships for eligible full-time employees who are enrolled in related college level nursing or administrative programs. In 2018 The Education Fund provided \$3,600 in scholarship support.

*Clara McManus & Friends Funds* are held within the Grand Traverse Regional Community Foundation and collectively total nearly \$850,000. Since these funds are endowed, only a percentage of these funds are made available annually to support the Pavilions and its residents. Additional funds managed by the Grand Traverse Pavilions Foundation include the *Beautification Fund* which supports the ongoing maintenance of the eight-acre arboretum on the Pavilions Campus including the Grand Lawn a focal point to the summer Concerts on the Lawn and Pavilions gatherings. *The Grand Traverse Employee Education Fund* supports the ongoing professional development of the Pavilions employees. Offering scholarships to eligible employees in support of ongoing quality of care for our residents. *The Grand Traverse Pavilions Vehicle Fund* was established to support ongoing operational and maintenance for the Pavilions fleet of vehicles essential for resident transport to medical appointments, as well as, to recreational, cultural and social events. *The Eden Alternative Fund* supports the Eden Alternative program, which welcomes pets, children, and plants into the long-term care environment as an important aspect of our resident's quality of life. *The Grand Traverse Pavilions Healing Garden Fund* was established in 1998 to support the

construction and maintenance of the Pavilions healing garden and fountain. This fund was utilized to construct the Pavilions Plaza and fountain within the main entrance and circle drive of the Pavilions in 2018 as part of the Pavilions 20th Anniversary celebration.

Additionally, *Tribute Gifts (Honorariums and Memorials)* are acknowledged on an annual basis as a way to honor a caregiver or memorialize a family member who has passed. The *Gifts of Gratitude* brochures are available at the nurse's stations throughout the Pavilions facility. The brochure was established to provide an easy to use resource for staff to share with residents and their families to make giving more accessible and convenient. *Legacy Gifts* are yet another way to make a gift to the Pavilions by naming the Pavilions as a beneficiary in wills and estate plans.

Whether you are an aging adult, a care-giver, family member, volunteer, staff member or philanthropic corporate sponsor, your gift to the Grand Traverse Pavilions Foundation will undeniably impact the lives of hundreds of aging adults. Charitable giving is a way to live our values, and in this case to demonstrate respect for our elders. For more information on giving opportunities please contact the Grand Traverse Pavilions Foundation at 231-932-3018.



The Grand Traverse Pavilions Foundation is committed to the ethical and transparent utilization of donor funds and charitable support.

## Honoring Donor Intent



Most people don't realize that just like the Patient Bill of Rights, there is also a Donor Bill of Rights that provide a list of best practices regarding the ethical management of charitable gifts. The key element is that charitable organizations are mandated to utilize donated gifts as directed by the donor. If an organization cannot guarantee that the funds will be utilized as directed, they are obligated to tell the donor this, or simply not accept the gift. For this same reason, funds initially given for one purpose may not be redirected, unless the funds were given for general purpose or "area of greatest need." In this case the CEO/Administrator of Grand Traverse Pavilions makes the determination how these general funds will be utilized for the benefit of the organization and the care of its residents. The Grand Traverse Pavilions Foundation is committed to the ethical and transparent utilization of donor funds and charitable support.



# The Inheritance Conversation

In December of 2014, I became a grandfather for the first time.

This has been a profound experience for me. Shortly after my grandson Caleb's birth, I decided it was time for the inheritance conversation. I sat down with my wife and our three grown children around the dining room table to discuss the estate details should, heaven forbid, my wife and I die at the same time. This conversation wasn't comfortable. However, it was necessary and less awkward than I expected.

The inheritance conversation is not just for the ultra-affluent and it's not just about the money. It can preserve the relationships between your children. That is my greatest desire – to do as much as I can to foster good relationships between my children.

Second, consider the various assets/properties you've accumulated over the years, not to mention the relationships you've built with people to maintain and possibly care for said assets. Also, think through taxes involved or other issues (maybe even with neighbors) that beneficiaries should be aware of. Then there are all the "other" assets ... like the coffee cans buried in the backyard.

Start with the simple stuff (no attorney would ever say that) such as



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the power of attorney form. The first question you might ask your children could be, "Who wants to act on my (or your mother's) behalf if we cannot?" What that means is which of your children would be willing or able to take care of

any business or legal items if, for any reason, you're incapable?

Next, naming a power of attorney for health care is another great place to start. The biggest surprise for me was when our oldest son, Andy (he works in health care), asked that all three siblings serve in this capacity as he didn't want to serve alone. He explained that the responsibility is just too great, and the decision is too grave to handle alone.

Surprise for us? Yes. At the same time, it's practical and heartening to hear them talk about that one factor. Another issue the kids brought up, which surprised us, was decision-making. They made it known that they alone (i.e., without input from their spouses) want to make the critical decisions.

Ultimately, you want to avoid a will contest. Many attorneys say this is the worst part of their practice. Some attorneys have personally mentioned the will contest as being a no-win situation on every level.

So what are some of the major benefits of discussing your estate with your children sooner rather than later?

- An increasing knowledge for your children of the issues.
- The importance of financial planning for themselves. Your children will have the chance to see how you have planned your own situation and see the benefits and drawbacks.
- Conversations of your personal wishes – what you hope they will carry on and understanding more clearly your thinking can only benefit.
- Hearing you (as parents) say why you've done what you have. This is a critical component, especially if you intend to treat your children or your grandchildren differently.
- Last, the hopes and dreams you share with your children may change your relationship significantly for the better and positively impact them and your grandchildren far longer than your lifetime. Encourage your children to speak to you after to alleviate any misconceptions they may have as a part of the process.

This may well prove to be one of many very gratifying conversations you have.

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# How the Alzheimer's Association and Alzheimer's Impact Movement (AIM) work to represent **YOUR VOICE**

**A**lzheimer's is a growing public health crisis for our families and the economy. More than 5 million Americans are living with Alzheimer's, with approximately 190,000 Michigan residents diagnosed with Alzheimer's or another form of dementia. By 2050, those living with the disease will more than triple. While it's already our nation's most expensive disease (costing \$290 billion annually), the economic burden of Alzheimer's will quadruple in that same time.

## 2019 Priorities for Michigan Increase Access to Home and Community-Based Services

Increase access to home and community-based services to ensure that those with Alzheimer's and other dementias have access to these services regardless of age or financial status. We are advocating for full funding of the Michigan Dementia Care and Support Program and the Silver Key Coalition. We will work with the administration to set Medicaid financial and functional eligibility requirements for home and community based services.

## Eliminate Medicaid Spend-Down Requirements

For many individuals with Alzheimer's or other dementias, paying for long-term care requires "spending down" income and assets in order to qualify for Medicaid. The Al-

zheimer's Association is working to update Medicaid requirements regarding financial eligibility to allow those with Alzheimer's and other dementias to live in the most appropriate setting.

## Assessing Affordable and Accessible Long Term Care Options

In 2019, Michigan Department of Health and Human Services will conduct an assessment of long-term care in Michigan and provide an actuarial analysis of potential solutions. The study will assess the current landscape of long term care needs, including: What public and private services exist, costs for those current services are; who is accessing those services - who is not; what are the challenges to accessing care, including the gaps in services, and; the challenges faced by the care workforce and family caregivers. The results will be used to set legislative strategies for 2020.

## Recent Success

Thanks to our Michigan advocates and staff, the MI Choice Medicaid Waiver Program received a 5% increase in funding. This new funding will serve at least 1,000 new participants and could cut the current wait list for the program in half. At the start of 2019, the MI Choice program was recommended for an \$8 million cut by Governor Whitmer and the State Senate. Our

advocates championed an increase in the House and the Senate followed suit.

## Alzheimer's Association

The Alzheimer's Association is the world's leading voluntary health organization in Alzheimer care, support and research. Our mission is to eliminate Alzheimer's disease through the advancement of research; to provide and enhance care and support for all affected; and to reduce the risk of dementia through the promotion of brain health. Our vision is a world without Alzheimer's.

## What is AIM?

The Alzheimer's Impact Movement (AIM) is a separately incorporated advocacy affiliate of the Alzheimer's Association. AIM advances and develops policies to overcome Alzheimer's disease through increased investment in research, enhanced care and improved support.

For more information, visit [www.alz.org](http://www.alz.org) or [alzimpact.org](http://alzimpact.org).

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## Go Team Pavilions!

Over 20 Grand Traverse Pavilions staff members and their families participated in the 2019 Walk to End Alzheimer's in Traverse City on September 28 with a team total of over \$1,750 in donations. Certified Nurse Aid Judy Sheffer raised the most, collecting over \$700. The Pavilions was once again a Bronze sponsor of the walk. While final numbers still haven't come in, this year's walk exceeded the goal of \$105,000 raised to support Alzheimer's research and support services!



## Backroom Gang Pleases Crowd

The 2019 Concerts on the Lawn free music series was a huge success with the exception of just one unfortunate reality. The very last scheduled concert of the season, set for Thursday evening, August 29, 2019 had to be cancelled at the last minute due to inclement weather. The Backroom Gang, one of the most popular performances of the season, featuring the joyful sounds of Dixieland Jazz was prepared to perform, however, mother nature had other plans. Although the weather did clear up around the time the outdoor concert was scheduled to start, “Our guests don’t always take into consideration the many factors that go into putting on the concert”, shared Chief Development Officer, Deborah Allen. “That afternoon we were continually talking with local Meteorologist, Joe Charlevoix, to determine the potential for holding the event. Our utmost concern is for the safety of our residents and our guests.” With weather warnings stating the potential of high winds and potential hail, staff is admittedly overly cautious for the sake of the volunteers, residents and concert guests.

The staff however, always has a backup plan, and since the sole purpose of the concerts is to provide music therapy for our residents, the concert was later rescheduled as part of the resident activities.



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# A Grand Time at The Grand Event

The Grand Traverse Pavilions Foundation hosted their second annual fundraiser: The Grand Event: LIFE, raising over \$50,000 for aging adults in our community. The event was based on Hasbro's The Game of LIFE®, which most baby-boomers remember fondly from their childhood. The ticketed event allowed participants to play the game with a chance to win valuable prizes. The game featured various local businesses, like Event Grand Sponsor, PNC Bank.

“The goal was to have 250 participants playing the Game of LIFE with their family and friends at the event.” says Deborah Allen, Chief Development Officer for the Grand Traverse Pavilions. “The Game of LIFE fits so well into our vision of successful aging. Players strive to navigate through ‘LIFE’ with the end goal to achieve a happy and healthy retirement. Funds raised from the event will be utilized to support Grand Traverse Pavilions special projects to ensure area seniors have the ability to age with grace, independence and a sustained quality of life.”

Hosted at the Grand Traverse Resort & Spa on Saturday, September 7, the Grand Event is held each year the Saturday prior to Grandparents Day, the only National Holiday established to honor our elders. Having the event on Grandparents Day weekend, while featuring playing a game that focuses on successful aging, works well with the Pavilions’ mission “to provide accessible, trusted and compassionate care that enhances quality of life for aging adults.”

The aging of the baby boomer generation has resulted in what is being called a “silver tsunami” with 10,000

baby-boomers turning 65 every day in our country. “The Pavilions is preparing for an unprecedented number of aging adults in our region,” says Kory Hansen, Administrator/CEO of Grand Traverse Pavilions. Most people don’t realize how quickly our region is aging; within the next year one-in-five people in Grand Traverse County will be over the age of 65.

The one thing that most aging adults have in common is that they want to maintain a healthy quality of life well into their retirement years. “The Grand Event: LIFE is a unique opportunity to engage the community and area businesses with a shared goal of supporting and honoring our elders,” says Allen.

Proceeds from the event will be shared between the Grand Traverse Pavilions Benevolent Fund, in support of the nearly \$4.5 million in charity care provided by the organization annually, and in support of establishing the Program of All-Inclusive Care for the Elderly (PACE) for our region.

More information on the event and our sponsors can be found at our website, [www.gtpavilions.org/grand-event-life](http://www.gtpavilions.org/grand-event-life). Sponsors of the event garner great exposure to hundreds of local residents, supporters and participants. Next year’s event has been confirmed for Saturday, September 12, 2020. Those interested can reach out to the Grand Traverse Pavilions Foundation for more information at (231) 932-3018 or email Jessi at [jweir@gtpavilions.org](mailto:jweir@gtpavilions.org).

\*Special permission to use the Game of Life trademark was granted from Hasbro, Inc.



# A Successful Grand Event:

# LIFE



Dan and Peg Jonkhoff, of Reynolds-Jonkhoff Funeral Home, pose with their guests Don and Pat Rutt of Rutt Photography. Peg's birthday was one of the celebrated LIFE events of the evening.



Mike and Kristy Watkins, of Floor Covering Brokers, place their prize tickets in the bucket raffle. The event featured almost \$4,000 in prizes and another \$10,000 in silent auction items for bid.



Ron Sears and Betsy Aderholdt enjoy one of the LIFE event themed food stations. The Graduation station featured macaroni and cheese and ramen noodle salad.



Mike and Evelyn Richardson pose with cousin Julie Schmuckal making the Game of LIFE a family affair. Evelyn's sister Barb Benson and brothers Paul and Don Schmuckal also attended the event.



Left: Robert Barnes (center), Chief Operating Officer of Support Services for Grand Traverse Pavilions, and his wife Angela, chat with Jason Allen before the game starts.

Right: Grand Traverse Pavilions Foundation Board President Dennis Prout watches the play at the Prout Financial Design table.





Area businesses donated items for a silent auction to support successful aging in our community.



Grand Traverse Pavilions Chief Development Officer Deb Allen and Foundation Board President Dennis Prout greet the crowd.



Grand Sponsor PNC Bank was represented by Cynthia Lamberson, who poses with big winner Kyle Gilmoor and Deb Allen.



Beth Pearce, Betsy Allen, and Fran Gingras check out the silent auction items available for bid.



Maurie and Betsy Allen play the Game of Life at sponsor Blue Cross Blue Shield of Michigan's table.



Special thanks to Hasbro, Inc. who gave the Pavilions Foundation special permission to use the Game of LIFE.

## Are you over 70½?

Individuals over 70 and a half years of age can make a charitable rollover gift from their individual retirement account (IRA). Your gift will count toward the required minimum distribution and will not be taxed. Please consider this opportunity to support programs and services for less fortunate elderly in our community by contacting the Grand Traverse Pavilions Foundation at (231) 932-3018.



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## Volunteer Contributions

The Grand Traverse Pavilions is grateful for the ongoing support of a dedicated core of volunteers who spend extensive hours every day, week, month and year to help provide care and services for our aging adult residents.

In 2018, total volunteer services equated to 9,733 hours. With our youngest volunteer recorded being five years old, and our most experienced volunteer at Ninety years young.

According to the "Independent Sector" (independentsector.org) in 2018 the average monetary value of an hour of volunteer service was \$24.85 per hour, making the community impact through volunteer service to the Grand Traverse Pavilions more than \$241,865.



## Memorial and tribute gifts

For information on how you can establish a memorial or tribute gift at the Grand Traverse Pavilions, as listed in the gift chart below, please contact Deborah Allen, Chief Development Officer at 231-932-3018 or email her at [dallen@gtpavilions.org](mailto:dallen@gtpavilions.org)



Memorial & Naming Opportunity	Gift Level Options	Lines/Characters
4" by 8" Engraved Brick in Pavilions Plaza	\$100	2 lines of 15 characters each
8" by 8" Engraved Brick in Pavilions Plaza	\$250	4 lines of 15 characters each
Living Memorial (Tree or planting)	\$500	3 Lines of 20 characters each
Park Bench	\$1000	3 Lines of 20 characters each
Picnic Table	\$2500	3 Lines of 20 characters each
Courtyard	\$5000	A personalized plaque